

AppFolio Property Manager

Residential Property Management Owner Kit





Benefits of AppFolio Property Manager



Enhanced Communication



Real-Time Access



Competitive Tools



Streamlined Maintenance



Built-in Risk Management





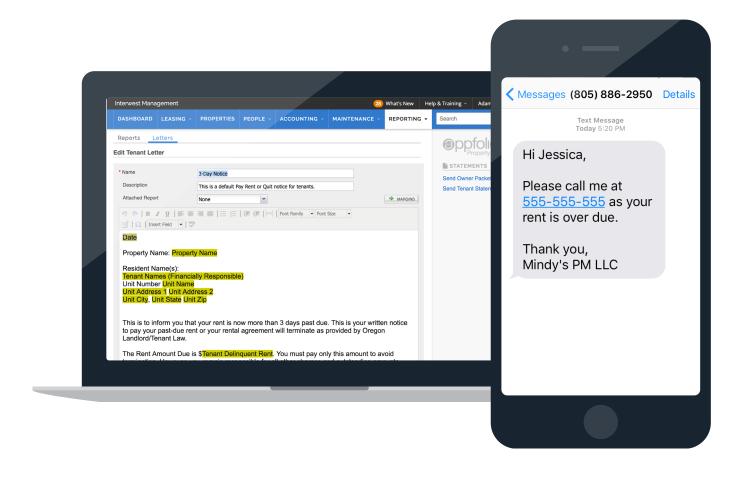
Enhanced Communication Between Renters, Owners & Property Management Company

Communication Is Critical

It's important for renters and owners to be able to connect with their property managers quickly and vice versa.

AppFolio's built-in messaging and emailing tools make collaboration and staying informed more convenient than ever.

- Unlimited **text messaging** and **emailing** (single or bulk) at no added cost
- Submit **maintenance requests** from any device
- Easy **document sharing** through the Online Portal
- Letters for easy **notification** of delinquency notices
- Access to built-in forms & payment reminders





Real-Time Access to Documents & Electronic Payments

Completely Mobile with 24/7 Access

Mobile functionality is one of the top priorities for property managers, renters, and owners.

AppFolio's robust mobile capabilities mean you have on-demand access to financial statements, monthly summaries, year-end tax statements, and important documents from anywhere at any time. It also means you can make and receive payments from your mobile-friendly Owner Portal.

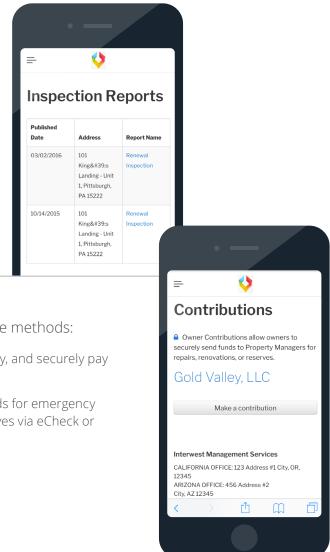
Key Features:

Quickly pull up reports and documents on any device, including:

- Owner statements
- · Monthly summaries
- Shared inspection reports
- · Year-end tax statements
- Work Order status updates

Submit payments using convenient online methods:

- Property Managers can quickly, conveniently, and securely pay owners and vendors via eCheck or Bill Pay.
- Owners can securely and directly send funds for emergency maintenance repairs, renovations, or reserves via eCheck or Credit/Debit card.
- Have instant access to payment history.





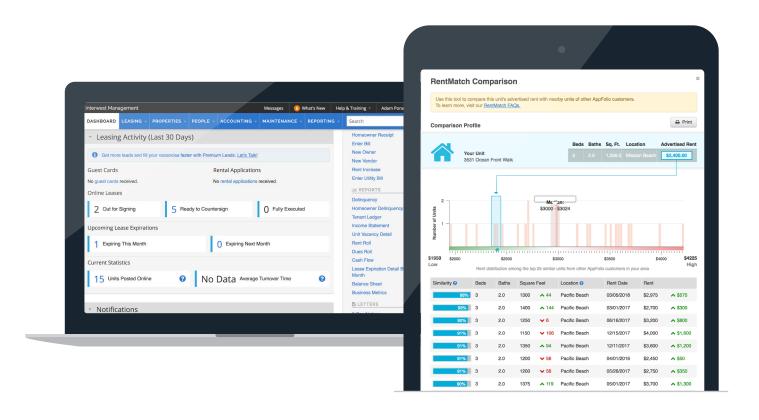
Competitive Tools to Ace Leasing

Robust Marketing to Attract Modern Renters

Arming property managers with the right tools to efficiently market your properties means filling vacancies faster.

AppFolio Property Manager's stand-out leasing features start with a professional web presence to attract the right renters, and continues on with online guest cards, rental applications, and digital lease signing.

- A professional web presence makes a good first impression and amplifies your brand..
- Eye-catching **vacancy postings** are featured on your website, along with hundreds of online rental listing sites.
- The **Leasing Dashboard** displays information on available units, soon-to-be available units, guest cards, and rental applications so your team can quickly and accurately track progress toward 100% occupancy.
- Built-in **rent comparison tools** align vacancies with comparable rent rates in the same geographic location to maximize rental revenue.



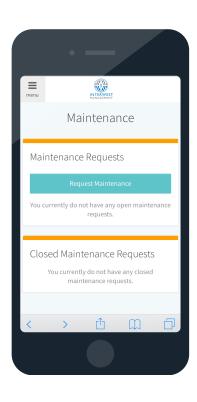


Streamlined Maintenance Keeps Your Properties in Top Condition

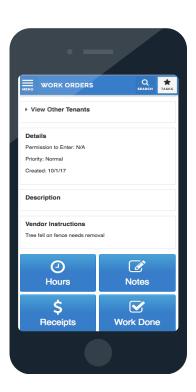
Streamlined Maintenance Management

It's important to resolve inconvenient and potentially costly maintenance issues fast and effectively.

AppFolio's maintenance management features can assure you that your property is running smoothly and well cared for.

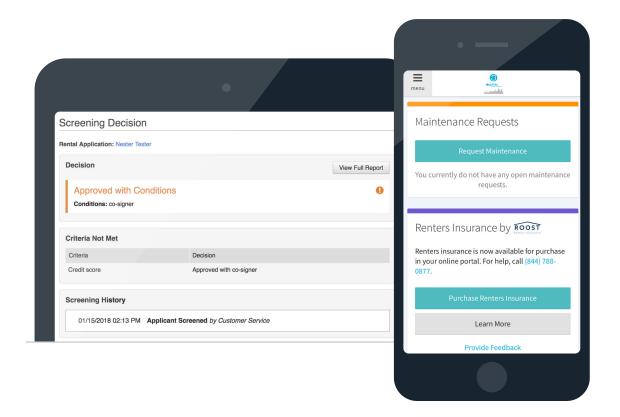


- Renters can submit **maintenance requests** directly from their Online Portals.
- When signed up with the 24/7
 Maintenance Contact Center service, a professionally trained AppFolio agent dispatches pre-approved vendors and logs all activity in your database.
- You can access all maintenance requests, work orders, vendor information, and accounting directly from your phone.
- Mobile inspections help keep your properties rent-ready and in good shape.





Tenant Screening and Insurance Protects Owners and Renters



Built-in Automation and Asset Protection

When risk mitigation is completely integrated with AppFolio Property Manager, you can rest easy knowing your properties and renters are in good hands.

- **Tenant screening** uses pre-set criteria and automated decisioning to help property managers make consistent decisions, increase compliance, and approve tenants faster.
- Property managers can enroll residents in **Liability to Landlord Insurance** for easy tracking and enforcement, also offering owners and investors increased protection against resident-caused damage.
- Renters can protect their own belongings by enrolling in ROOST Renters Insurance directly from their Online Portal.
- **Tenant Debt Collections**, partnered with Hunter Warfield, a fully licensed national collections agency, helps streamline the debt recovery process and boost revenue.

